

Annex 1: Comparison of Consolidated Revenues

	FY 2006	FY 2007		
FIRST QUARTER (Sept. to Nov.)				
. Food and Facilities Management				
- North America	1,527,658	1,541,151		
- Continental Europe	1,076,643	1,151,281		
- United Kingdom and Ireland.....	332,971	365,713		
- Rest of World	340,191	396,810		
. Service Vouchers and Cards.....	82,525	98,321		
. Elimination of intragroup Revenues.....	-1,758	-1,765		
	3,358,230	3,551,511		
SECOND QUARTER (Dec. to Feb.)				
. Food and Facilities Management				
- North America	1,390,868	1,348,714		
- Continental Europe	1,034,727	1,084,770		
- United Kingdom and Ireland.....	330,433	354,209		
- Rest of World	337,770	369,136		
. Service Vouchers and Cards.....	95,812	112,899		
. Elimination of intragroup Revenues.....	-1,524	-2,106		
	3,188,086	3,267,622		
THIRD QUARTER (March to May)				
. Food and Facilities Management				
- North America	1,441,063	1,420,978		
- Continental Europe	1,082,213	1,121,213		
- United Kingdom and Ireland.....	332,960	344,416		
- Rest of World	377,757	408,950		
. Service Vouchers and Cards.....	94,505	111,953		
. Elimination of intragroup Revenues.....	-1,780	-1,992		
	3,326,718	3,405,518		
TOTAL 9 MONTHS				
. Food and Facilities Management				
- North America	4,359,589	4,310,843	-1.1%	7.1%
- Continental Europe	3,193,583	3,357,264	5.1%	5.0%
- United Kingdom and Ireland.....	996,364	1,064,338	6.8%	5.2%
- Rest of World	1,055,718	1,174,896	11.3%	17.4%
. Service Vouchers and Cards.....	272,842	323,173	18.4%	22.4%
. Elimination of intragroup Revenues.....	-5,062	-5,863		
TOTAL	9,873,034	10,224,651	3.6%	7.8%

This growth is made up as follows :

- Organic growth	7.8%
- Acquisitions (*)	0.0%
- Currency effect	-4.2%

(*) net of disposals

Annex 2: Food and Facilities Management services revenue by segment

Consolidated Group

In millions of euro	9 months Fiscal 2006	9 months Fiscal 2007	Organic growth (1)
• Business & Industry	4,572	4,775	+7.3 %
• Healthcare	2,448	2,522	+8.1 %
• Education	2,585	2,610	+7.0 %
TOTAL	9,605	9,907	+7.4 %

North America

In millions of euro	9 months Fiscal 2006	9 months Fiscal 2007	Organic growth (1)
• Business & Industry	1,025	981	+6.2 %
• Healthcare	1,503	1,504	+8.4 %
• Education	1,832	1,826	+8.0 %
TOTAL	4,360	4,311	+7.7 %

Continental Europe

In millions of euro	9 months Fiscal 2006	9 months Fiscal 2007	Organic growth (1)
• Business & Industry	1,869	1,950	+3.2 %
• Healthcare	737	791	+6.9 %
• Education	587	616	+5.0 %
TOTAL	3,193	3,357	+4.4 %

United Kingdom and Ireland

In millions of euro	9 months Fiscal 2006	9 months Fiscal 2007	Organic growth (1)
• Business & Industry	717	768	+5.7 %
• Healthcare	161	180	+9.6 %
• Education	118	116	-3.2 %
TOTAL	996	1,064	+5.2 %

Rest of the World

In millions of euro	9 months Fiscal 2006	9 months Fiscal 2007	Organic growth (1)
• Business & Industry	961	1,076	+17.7 %
• Healthcare	47	47	+7.1 %
• Education	48	52	+16.6 %
TOTAL	1,056	1,175	+17.2 %

(1) Organic growth: increase in revenues at constant consolidation scope and exchange rates.

Annex 3: Selection of new clients

Foodservices and Facilities Management

North America

Business & Industry

Disneyland, (SodexoMagic account), Anaheim, California, (8,000 consumers, foodservices); **Northern Arizona University (Conference Center)**, Flagstaff, Arizona, (23,100 consumers, conference center management-foodservices and facilities management); **Wellpoint, Inc.**, (national account - 67 locations, 30,000 consumers, foodservices); **Pfizer**, Kalamazoo, Michigan, (4,100 employees, foodservices)

Healthcare and Seniors

Covenant Retirement Communities - Windsor Park Manor, Carol Stream, Illinois, (500 residents, foodservices); **Keiro Senior HealthCare**, Los Angeles, California, (550 residents, foodservices); **Norwegian American Hospital**, Chicago, Illinois, (120 beds, foodservices and facilities management); **Centinela Healthcare**, Marina Del Rey and Inglewood, California, (520 beds, facilities management); **St Mary's Health Center**, St. Louis, Missouri, (490 beds, foodservices); **St John's Hospital**, Springfield, Illinois, (580 beds, foodservices); **Sheppard Pratt HS**, Baltimore, Maryland, (320 beds, foodservices); **Lawrence Hospital**, Bronxville, New York, (280 beds, foodservices and facilities management); **Western NY Purchasing Alliance**, New York, (laundry)

Education

Hawaii SuperFerry, Honolulu, Hawaii, (1,600 passengers per day, foodservices); **University of Tulsa**, Tulsa, Oklahoma, (4,000 students, foodservices); **Northwestern State University**, Natchitoches, Louisiana, (10,500 students, foodservices); **Clark University**, Worcester, Massachusetts, (3,000 students, foodservices); **Stevens Institute of Technology**, Hoboken, New Jersey, (4,500 students, foodservices); **Rensselaer Polytechnic Institute**, Troy, New York, (8,200 students, construction management of dining renovation); **Hutto Independent School District**, Hutto, Texas, (5 sites, 3,700 students); **L'Anse Creuse School District**, Harrison Township, Michigan, (20 sites, 11,300 students)

Continental Europe

Business & Industry

Thales, France (foodservices), **Nordea**, Denmark, (foodservices and facilities management); **Immeuble Pacific**, France, (foodservices); **Procter & Gamble Gmbh & Co. Manufacturing**

Ohg, Germany, (foodservices and facilities management); **SAS**, Sweden, (foodservices); **Areva Np**, France, (foodservices); **Csob Radlicka (Hq)**, Czech Republic, **Volvo Cars**, Sweden, (foodservices) ; **Immeuble Paroi Nord De La Grande Arche**, France, foodservices ; **Ericsson Telekomünikasyon A.Ş.**, Turkey, (facilities management)

Leisure

Les Portes Du Roussillon, France, (foodservices)

Defense

D.G.A., France

Healthcare and Seniors

Clinique St Joseph & Clinique St Leonard, France, (facilities management) ; **Centre Hospitalier Rene Pleven**, France, (foodservices) ; **Polyclinique De Gentilly**, France; **Hospital Del Sureste**, Spain, (foodservices); **Sollentuna Kommun**; Sweden, (foodservices); **Ajh31-E.S.A.T Les Pins**, France

Education

Darüşşafaka Eğitim Kurumları, Turkey, (foodservices)

United Kingdom and Ireland

Business & Industry

Munich Re, London, (foodservices, 120 employees); **Aircelle UK**, Burnley, (foodservices, 600 employees); **Allianz**, Dublin, (facilities management, 800 employees); **Hibernian Insurance**, Dublin, (facilities management, 1,600 employees); **Dell**, Glasgow, (foodservices, 1,200 employees); **Diligenta**, Peterborough, (facilities management, 1,500 employees); **Helphire Group**, Bath, (foodservices, 600 employees); **Leicester City Council** (facilities management); **Shrewsbury District Council**, Shrewsbury, (facilities management)

Education

Altrincham Girls School, Altrincham, (facilities management, 1,070 students)

Rest of the World

Business & Industry

Petrobras - Revap, San Jose dos Campos, Brazil, (3,300 meals, foodservices); **Alojamento Cosan**, Interior Sao Paulo, Brazil, (8 sites, 4,000 meals, foodservices); **Agrosuper Lo Miranda**, Curicó, Chile, (1,300 meals, foodservices); **Conduto**, Peruvian RainForest, (1,350 people, foodservices); **North Goonyella Coal Mines Pty Ltd**, Australia, (500 people, foodservices and facilities management); **DBNGP Stage 5**, Australia, (2 sites, 300 people, foodservices and facilities management); **CITRIX Systems, Incorporated**, Australia, facilities management; **Nestle Confectionery & Snacks**, Campbellfield, Australia, (500 employees, foodservices); **ISK**

(Ishihara Sangyo Kaisha), Singapore, (300 people, facilities management); **Tembusa Home and Thiga Home** (Welfare Homes), Singapore, (500 beds, foodservices); **Takaoka Lioho (Tianjin) Industries Co., Ltd**, China, (2,000 employees, foodservices); **ISF School**, Hong Kong, (2,000 employees, facilities management); **GE China Technology Center**, Shanghai, (1,100 employees, foodservices)

Education

Universidad Santo Tomas, Santiago and South Chile, (6 sites, 12,000 students, foodservices); **Universidad de Los Andes**, Santiago, Chile, (4,000 students, foodservices); **Singapore American School**, Singapore, (3,800 students, foodservices)

Service Vouchers and Cards

CENTRAL EUROPE:

Bulgaria: **EVN** (Food Pass, 2,900 beneficiaries); Czech Republic: **Hitachi** (Meal Pass, 130 beneficiaries); Germany: **Open Text Corporation** (Meal Pass, 300 beneficiaries); Hungary: **Bayer** (Gift Pass, 130 vouchers); Poland: **Bank Pekao** (Gift Pass, 10,700 vouchers); **Skanska** (Gift Pass, 4,400 vouchers); Romania: **Vel Pitar** (Food Pass, 2,600 beneficiaries), **Porsche** (Gift Pass)

WESTERN EUROPE:

Belgium: **Daikin** (Leisure Pass, 1,600 beneficiaries); Spain: **Iveco** (Meal Pass, 150 beneficiaries); **Caixa** (Assistance Pass, 100,000 families)

LATIN AMERICA:

Argentina: **Alpesca** (Food Pass, 1,200 beneficiaries); Brazil: **Unileste Engenharia** (Food Pass, 1,900 beneficiaries); **Construfert Ambiental** (Food Pass, 820 beneficiaries); Chile: **Ministry of Justice** (Education Pass, 40 beneficiaries); Colombia: **Nokia-Siemens Networks** (Meal Pass, 100 beneficiaries); **Group SEB** (Gift Pass, 230 beneficiaries); Mexico: **Tourism Secretary** (Mobility Pass); Venezuela: **Ministry of Health Scholarship** (Food Pass, 1,000 beneficiaries); **National Commission of Telecommunications** (Food Pass, 600 beneficiaries)

ASIA:

India: **Oracle** (Meal Pass, 12,000 beneficiaries); **Electronic Data Systems** (Meal Pass, 1,800 beneficiaries); **Ernst & Young** (Meal Pass, 500 beneficiaries); **Caterpillar** (Meal Pass, 1,000 beneficiaries)