

**Annex 1 : Comparison of Consolidated Revenues**  
In thousands of euro

	Fiscal 2005 As published	Fiscal 2005 IFRS standards new presentation	Fiscal 2006		
<b>FIRST QUARTER (Sept to Nov)</b>					
Food and Facilities Management					
- North America	1,403,189	1,403,189	1,527,658		
- Continental Europe	1,018,804	1,019,724	1,076,643		
- United Kingdom and Ireland	324,287	324,287	332,971		
- Rest of the World	278,114	280,223	340,191		
Service Vouchers and Cards	61,123	64,492	82,525		
Elimination of intra group Revenues	0	-1,344	-1,758		
	<b>3,085,517</b>	<b>3,090,571</b>	<b>3,358,230</b>		
<b>SECOND QUARTER (Dec. to Feb.)</b>					
Food and Facilities Management					
- North America	1,182,564	1,182,564	1,390,868		
- Continental Europe	962,463	963,923	1,034,727		
- United Kingdom and Ireland	315,760	315,760	330,433		
- Rest of the World	274,258	274,542	337,770		
Service Vouchers and Cards	70,193	75,722	95,812		
Elimination of intra group Revenues		-1,385	-1,524		
	<b>2,805,238</b>	<b>2,811,126</b>	<b>3,188,086</b>		
<b>THIRD QUARTER (March to May)</b>					
Food and Facilities Management					
- North America	1,304,920	1,304,920	1,441,063		
- Continental Europe	1,020,959	1,021,406	1,082,213		
- United Kingdom and Ireland	320,428	320,428	332,960		
- Rest of the World	290,756	293,826	377,757		
Service Vouchers and Cards	71,622	75,955	94,505		
Elimination of intra group Revenues		-1,386	-1,780		
	<b>3 008,685</b>	<b>3,015,149</b>	<b>3,326,718</b>		
<b>FOURTH QUARTER (June to August)</b>					
Food and Facilities Management					
- North America	1,115,723	1,113,074	1,119,871		
- Continental Europe	917,083	917,008	954,624		
- United Kingdom and Ireland	341,999	341,999	373,371		
- Rest of the World	321,039	317,388	378,429		
Service Vouchers and Cards	77,121	88,497	100,360		
Elimination of intra group Revenues		-1,526	-1,333		
	<b>2,772,965</b>	<b>2,776,440</b>	<b>2,925,322</b>		
<b>TOTAL FISCAL YEAR</b>				<b>% Variations</b>	
				at current exchange rates	at constant exchange Rates
Food and Facilities Management					
- North America	5,006,396	5,003,747	5,479,460	9.5%	5.0%
- Continental Europe	3,919,309	3,922,061	4,148,207	5.8%	5.8%
- United Kingdom and Ireland	1,302,474	1,302,474	1,369,735	5.2%	4.8%
- Rest of the World	1,164,167	1,165,979	1,434,147	23.0%	16.1%
Service Vouchers and Cards	280,059	304,666	373,202	22.5%	16.5%
Elimination of intra group Revenues	0	-5,641	-6,395		
<b>TOTAL</b>	<b>11,672,405</b>	<b>11,693,286</b>	<b>12,798,356</b>	<b>9.4%</b>	<b>6.6%</b>

Growth breakdown:

- Organic growth **6.4%**
- Acquisitions (\*) **0.2%**
- Currency effect (\*\*) **2.8%**

(\*) net of divestitures

(\*\*) currency impact is calculated by applying the average exchange rate for the prior year to the current fiscal year figures

## Annex 2 : Food &amp; Facilities Management Services revenues by segment

## Group

In millions of euro	<i>Fiscal 2005</i>	<i>Fiscal 2006</i>	<i>Organic growth (1)</i>
- Business & Industry	5,634	6,147	6.4 %
- Healthcare	2,932	3,261	8.1 %
- Education	2,828	3,023	3.7 %
<b>TOTAL</b>	11,394	12,431	6.2 %

## North America

In millions of euro	<i>Fiscal 2005</i>	<i>Fiscal 2006</i>	<i>Organic growth (1)</i>
- Business & Industry	1,278	1,367	2.4 %
- Healthcare	1,785	1,995	7.2 %
- Education	1,941	2,117	4.7 %
<b>TOTAL</b>	5,004	5,479	5.0 %

## Continental Europe

In millions of euro	<i>Fiscal 2005</i>	<i>Fiscal 2006</i>	<i>Organic growth (1)</i>
- Business & Industry	2,326	2,469	5.3 %
- Healthcare	910	986	7.7 %
- Education	686	694	1.4 %
<b>TOTAL</b>	3,922	4,149	5.2 %

## UK &amp; Ireland

In millions of euro	<i>Fiscal 2005</i>	<i>Fiscal 2006</i>	<i>Organic Growth (1)</i>
- Business & Industry	961	1,001	3.9 %
- Healthcare	185	219	1.8 %
- Education	156	149	-4.8 %
<b>TOTAL</b>	1,302	1,369	4.8 %

(1) Organic Growth : increase in revenue at constant scope and exchange rates.

◆ **Annex 3 : A selection of new clients**

**Foodservices & Facilities Management**

**North America**

**Business & Industry**

**Novartis**, 6 sites (5,500 employees, foodservices and facilities management) ; **Seattle Aquarium**, (foodservices) ; **Walt Disney Company**, California (2,800 employees, foodservices) ; **GE Nuclear**, Wilmington, North Carolina, (1,900 employees, foodservices) ; **NASA White Sands**, New Mexico (900 customers, foodservices) ; **US Navy MWR**, Florida (15,000 customers, foodservices)

**Healthcare and Seniors**

**Baptist Hospital**, Tennessee (530 beds, foodservices) ; **DePaul Health Center**, Missouri (530 beds, foodservices and facilities management) ; **Northeast Medical Center**, Texas (160 beds, foodservices and facilities management) ; **Westminster-Canterbury**, Virginia, (420 beds, foodservices) ; **Covenant Village of Florida**, (390 beds, foodservices) ; **Morris View Nursing Home**, New Jersey (430 beds, facilities management) ; **Mount Clemens General Hospital**, Michigan, (250 beds, foodservices and facilities management) ;

**Education**

**Francis Howell School District**, Missouri (18 schools, 18,200 students, foodservices) ; **Springfield Public Schools**, Massachusetts, (27,500 students, foodservices) ; **Wayne Township School District**, New Jersey (14 schools, 9,000 students, foodservices)

**Continental Europe**

**Business & Industry**

**Finnair**, Finland (1,000 employees, foodservices) ; **Deutsche Post - Posttower**, Germany (3,000 employees, foodservices) ; **DESY**, Germany (1,400 employees, foodservices) ; **RIE Saint Georges Chateaudun Laffite**, France (foodservices) ; **RIE Cristallin**, France, (foodservices) ; **Akzo Nobel**, Sweden, (facilities management) ; **If Insurance Espoo**, Finland, (650 employees, foodservices) ; **ACERGY**, France, (foodservices) ; **RIE le Doublon**, France (foodservices) ; **BMW Group Iberia**, Spain (700 employees, foodservices) ; **Microsoft**, Netherlands, (foodservices, facilities management) ; **Groupe Mornay Paris**, France, (foodservices) ; **KappAhl**, Sweden, (facilities management)

**Healthcare and Seniors**

**Mutualités de L'Isere – Clinique les Eaux Claires**, France (220 beds, foodservices and facilities management) ; **Centre Hospitalier Lucien Russel**, France, (630 beds, foodservices)

### Education

**Thiais**, France (foodservices) **Mairie de Saint Malo**, France (foodservices for the schools and the hospital)

### UK & Ireland

#### Business & Industry

**Everton Football Club** (foodservices)

#### Healthcare and Seniors

**Salvation Army** (2 sites, 450 employees, facilities management)

#### Education

**West Sussex Secondary Schools** (13 schools, 13 000 students, foodservices)

### Rest of the World

#### Business & Industry

**GM Colombia**, Colombia (foodservices); **Veracel**, Brazil (foodservices); **Pandrobras Rlan**, Brazil (foodservices); **Lenovo Mobile**, China (foodservices); **Procter & Gamble**, Brazil (550 employees, foodservices); **Sony Huizhou**, China (10 000 employees)

#### Healthcare and Seniors

**ACHS (Chilean Safety Association)** (23 sites)

#### Education

**Foshan Country Garden School**, China (3,100 students, foodservices); **Lecong Middle School** (3,200 students, foodservices)

## Service Vouchers and Cards

### Latin America

- *Traditional service offerings :*

Argentina : **Grupo Peñaflo** (Food Pass, 1,186 beneficiaries); **Casino Magic Neuquén** (Food Pass, 523 beneficiaries); **Ecco** (Food Pass, 235 beneficiaries)

Brazil : **Carioca Christiani Nielsen** (Meal Pass, 400 beneficiaries); **Samsung Electronics** (Meal Pass, 340 beneficiaries); **Assistance Institute of the Municipality of Belem** ( Meal Pass, 895 beneficiaries); **Citizens Institute of Curitiba** (Food Pass,1,283 beneficiaries)

Chile : **Entel** (Mobility Pass,1,000 beneficiaries)

Mexico : **Technical and Engineering Services Assistance** (Food Pass, 1,000 beneficiaries); **Natural Resources Ministry** ; Venezuela : **Manufacturas de Papel** (Food Pass, 1,896 beneficiaries); **Distributeur Gracla** (Food Pass, 714 beneficiaries);

- *Cross-selling :*

Brazil : **Municipal Business Development of Campinas** (Food Pass, 1,522 beneficiaries); **Patrimonial** (Food Pass, 1,488 beneficiaries)

Colombia : **Willis insurance** ( Work clothes)

Chile : **Altec**( Mobility Pass, 800 beneficiaries) ;

- *New services :*

Venezuela : **Independent Firefighters Institute** (Food Pass, 414 beneficiaries); **Texcoven** (Food Pass, 657 beneficiaries)

### Asia

- *Traditional service offerings :*

India: **Tata Consulting group** ( Meal Pass, 22,000 beneficiaries); **Blue Star Limited** (Meal Pass, 1,521 beneficiaries); **Tata Motors limited** ( Gift Pass, 1,969 beneficiaries); **National Thermal Power Corporation** ( Meal Pass, 1,004 beneficiaries); **Deutsche Bank** ( Meal Pass, 650 beneficiaries); **Business Objects** (Meal Pass, 280 beneficiaries); **BNP Paribas** (Gift Pass, 204 beneficiaries)

### Central Europe

- *Traditional service offerings :*

Poland: **Kopalnia Wegla Kamiennego Kazimierz-Juliusz**(Gift Pass, 1,700 beneficiaries)

Czech Republic : **TRW-DAS** (Meal Pass, 240 beneficiaries); **GEHE Pharma Praha** (Meal Pass, 167 beneficiaries)

- *Cross-selling :*

Poland : Yellow Pages **Polskie Książki Telefoniczne** (Education & Leisure Pass, 540 beneficiaries) **Bank Ochrony Środowiska** (Culture & recreation Pass, 401 beneficiaries)

Slovakia : Les brasseries **Pivovar Šariš** (Vital Pass, 530 beneficiaries)

- *New services :*

Czech Republic : **Deloitte** (Flexi Pass); **Lego** (Relax Pass)

Slovakia: **Slovak Telecom** (Vital Pass); **Tesco** (Flexipass)

### Western Europe

- *Traditional service offerings :*

Belgium: **Multipharma** (Meal Pass, 1,200 beneficiaries); **KBC bank** (Gift Pass, 2 000 beneficiaries)

France : **Mairie de Marseille** (Meal Pass, 9 500 beneficiaries)

Germany : **UBS** (Meal Pass, 620 bénéficiaires)

Italy: **BNL** (Meal Pass, 4 200 beneficiaries); **Banca Popolare di Milano** (Meal Pass, 1,200 beneficiaries)

UK : **Cummins Limited**( Education & Leisure Pass, 165 beneficiaries); **Imperial Tobacco** (Education & Leisure Pass, 101 beneficiaries)

- *New services :*

Belgium : **Electrabel** (Sport and culture, 1,400 beneficiaries)

Spain: **Mairie de Madrid** (Assistance)