

Annex 1 : Comparison of Consolidated Revenues In thousands of euro

	2004/2005 as published	2004/2005 IFRS new presentation	2005/2006
FIRST QUARTER (Sept. to Nov.)			
. Food and management services			
- North America	1,403,189	1,403,189	1,527,658
- Continental Europe	1,018,804	1,019,724	1,076,643
- United Kingdom and Ireland	324,287	324,287	332,971
- Rest of World	278,114	280,223	340,191
. Service Vouchers and Cards	61,123	64,492	82,525
. Elimination of intragroup Revenues	0	-1,344	-1,758
	3,085,517	3,090,571	3,358,230
SECOND QUARTER (Dec. to Feb.)			
. Food and management services			
- North America	1,182,564	1,182,564	1,390,868
- Continental Europe	962,463	963,923	1,034,727
- United Kingdom and Ireland	315,760	315,760	330,433
- Rest of World	274,258	274,542	337,770
. Service Vouchers and Cards	70,193	75,722	95,812
. Elimination of intragroup Revenues	0	-1,385	-1,524
	2,805,238	2,811,126	3,188,086
THIRD QUARTER (March to May)			
. Food and management services			
- North America	1,304,920	1,304,920	1,441,063
- Continental Europe	1,020,959	1,021,406	1,082,213
- United Kingdom and Ireland	320,428	320,428	332,960
- Rest of World	290,756	293,826	377,757
. Service Vouchers and Cards	71,622	75,955	94,505
. Elimination of intragroup Revenues	0	-1,386	-1,780
	3,008,685	3,015,149	3,326,718

TOTAL NINE MONTHS				% Variations	
				at current exchange rates	at constant exchange rates
. Food and management services					
- North America					
- Continental Europe	3,890,673	3,890,673	4,359,589	12.1%	4.3%
- United Kingdom and Ireland	3,002,226	3,005,053	3,193,583	6.3%	6.3%
- Rest of World	960,475	960,475	996,364	3.7%	3.1%
. Service Vouchers and Cards	843,128	848,591	1,055,718	24.4%	14.1%
. Elimination of intragroup Revenues	202,938	216,169	272,842	26.2%	17.2%
	0	-4,115	-5,062		
TOTAL	8,899,440	8,916,846	9,873,034	10.7%	6.1%

Growth breakdown :

- Organic growth **5.9%**
- Acquisitions (*) **0.2%**
- Currency effect (**) **4.6%**

(*) net of divestitures

(**)currency impact is calculated by applying the average exchange rate for the prior year to the current fiscal year figures

Annex 2: Food and management services revenues by segment

Consolidated Group

<i>In millions of euro</i>	<i>9 months Fiscal 2005</i>	<i>9 months Fiscal 2006</i>	<i>Organic growth ⁽¹⁾</i>
• <i>Business and Industry</i>	4,155	4,572	6.0%
• <i>Healthcare</i>	2,162	2,448	8.1%
• <i>Education</i>	2,388	2,585	2.8%
TOTAL	8,705	9,605	5.7%

North America

<i>In millions of euro</i>	<i>9 months Fiscal 2005</i>	<i>9 months Fiscal 2006</i>	<i>Organic growth ⁽¹⁾</i>
• <i>Business and Industry</i>	935	1,025	1.9%
• <i>Healthcare</i>	1,309	1,503	6.9%
• <i>Education</i>	1,647	1,832	3.6%
TOTAL	3,891	4,360	4.3%

Continental Europe

<i>In millions of euro</i>	<i>9 months Fiscal 2005</i>	<i>9 months Fiscal 2006</i>	<i>Organic growth ⁽¹⁾</i>
• <i>Business and Industry</i>	1,741	1,869	6.6%
• <i>Healthcare</i>	681	737	8.0%
• <i>Education</i>	583	587	1.0%
TOTAL	3,005	3,193	5.8%

United Kingdom and Ireland

<i>In millions of euro</i>	<i>9 months Fiscal 2005</i>	<i>9 months Fiscal 2006</i>	<i>Organic growth ⁽¹⁾</i>
• <i>Business and Industry</i>	702	717	1.5%
• <i>Healthcare</i>	134	161	19.4%
• <i>Education</i>	124	118	-5.8%
TOTAL	960	996	3.1%

(1) Organic growth: increase in revenues at constant consolidation scope and exchange rates

◆ Annex 3 : Selection of new clients

Food & Management Services

North America

Business & Industry

Pfizer, 9 sites (26,000 employees, food service), **Sanofi-Aventis**, 9 sites (5,020 employees, food service); **Toys R Us**, Wayne, New Jersey (1,600 employees, food service)

Healthcare and Seniors

Victory Memorial Hospital, Illinois (facilities management); **Boca Raton Community Hospital, Inc.**, Florida (food service); **Mary Black Memorial Hospital**, South Carolina (food service, facilities management); **St. John's Hospital**, Illinois (food service)

Education

Bishops University, Montreal, Canada (2,100 students, food service); **Adrian College**, Adrian, Michigan (972 students, food service); **Bethel College**, Mishawaka, Indiana (2,000 students, food service); **Hiram College**, Hiram, Ohio (900 students, food service); **Minnesota State University Mankato**, Mankato, Minnesota (14,000 students, food service); **Saint Cloud State University**, Saint Cloud, Minnesota (15,500 students, food service, convenience store); **George Washington University**, Washington, D.C. (2,350 students, food service); **Hollins University**, Roanoke, Virginia (800 students, food service) **University of Tampa**, Tampa, Florida (5,100 students, Facilities Management)

Continental Europe

Business & Industry

Arvidsjaur + Boden, Sweden, (4 military bases, food service), **CEA Grenoble**, France (1 500 employees, food service), **Pierre et Vacances** (14 sites, food service), **Johnson Controls Burscheid**, Germany (1 500 employees, food service)

Healthcare and Seniors

Clinique des Cèdres, Grenoble, France (195 beds, food service and facilities management), **Albert Schweitzer Ziekenhuis Zwijndrecht**, Netherlands, (260 beds, food service and facilities management), **Villa Maria Luigia Parma**, Italy, (200 beds, food service)

Education

Primary schools of Ville-d'Avray, (800 students, food service), **International School of Munich**, (930 students, food service), **Steiner School** Espoo in Finland, (300 students, food service)

United Kingdom & Ireland

Business & Industry

Reckitt Benckiser (Facilities Management)

Defense

Allenby Connaught (17,000 people, 8 sites, Multi-activity contract)

Correctional Facilities

Addiewell, Scotland (700 inmates, Facilities Management)

Rest of the World

Business & Industry

Cosan and **Santander**, Brazil (food service), **Ericsson**, Brazil (facilities management), **Bridgestone**, Argentina (food service); **Goldman Sachs**, Singapore, (food service) ; **Shanghai Huizhong Automotive Manufactory** (5,000 people, food service); **Shanghai Changning District Government Office**, China, (1,200 employees); **Danfoss China**, Tianjin, China (800 employees), **Baiyunshan Pharmaceutical**, Guangzhou, China (1,300 employees)

Healthcare and Seniors

Hopital Santa Barbara, Brazil ; (250 beds, food service) ; **Shanghai N°1 Hospital Songjiang Branch** (600 beds, food service)

Remote Sites

Total, Angola; **BP**, Indonesia Tangguh Project

Service Vouchers and Cards

- Traditional service offerings :

Brazil : **Iesa Oleo e Gas** (2,040 beneficiaries, Meal Pass) ; **Secretariat of Public Works and Waste Management of the City of Manaus** (1,880 beneficiaries, Restaurant Pass) ; **Usina Moemar acurar e alcool** (5,050 beneficiaries, Meal Pass) ; Mexico : **Gobierno del Estado de Puebla** (4,000 vehicles, Mobility Pass) ; Argentina : **Universidad Argentina de la Empresa** (400 beneficiaries Pass Repas) ; **Gillette Argentina** (170 beneficiaries, Restaurant Pass) ; Peru : **Sony** (840 beneficiaries, Meal Pass) ; Venezuela : **IUT Alonso Coro** (710 bénéficiaires, Meal Pass) ; India : **Airport Authority of India** (19,480 beneficiaries, Gift Pass) ; **Hindustan Lever** (7,900 beneficiaries, Gift Pass) ; **Lucent Technologies** (270 beneficiaries, Restaurant Pass) ; Czech Republic : **ABN AMOR Bank** (120 beneficiaries, Restaurant Pass) ; **E.ON Ceska Republika** (160 beneficiaries, Restaurant Pass) ; Poland : **Can-Pack** (1,440 beneficiaries, Gift Pass) ; Romania : **CEC** (6,700 beneficiaries, Meal Pass) ; **Alstom** (1,460 beneficiaries, Meal Pass) ; **Butan Gas Romania** (10,960 vouchers for Gift Pass) ; Belgium : **Pharmacies Populaires Liégeoises** (230 beneficiaries, Restaurant Pass) ; Turkey : **Tepe Savunma** (1,030 beneficiaries, Restaurant Pass).

- New services :

Venezuela : **SeguridadCodigo Uno** (120 beneficiaries, Tarjeta Sodexo Pass) ; Bulgaria : **TEC Bobov Dol** (1,000 beneficiaries, Meal Pass) ; **HP** (100 beneficiaries, Restaurant Pass and Meal Pass) ; Czech Republic : **Opavia Lu** (FlexiPass) ; Slovakia : **U.S. Steel Kosice** (170 beneficiaries, Holiday Pass) ; UK : **Metronet Rail** (120 beneficiaries, Education Pass)

- Cross-selling :

Brazil : **Siemens Building Technologies** (340 beneficiaries, Restaurant Pass) ; Transportadora Binotto (1,100 beneficiaries, Mobility Pass) ; China : **Industrial and Commercial Bank of China** (180 beneficiaries, Restaurant Pass) ; Slovakia : **Czechoslovak Trade Bank** (1,400 beneficiaries, Flexi Voucher)