

## New contracts

Among the new contracts signed during fiscal 2004-2005 :

in **Food and Management Services** :

- North America : **General Electric** (11 sites 6,600 people), **Johnson Space Center**, Houston (9,000 people), **Capital One** (3 sites 21,900 people), **Verizon Wireless** (22 sites 17,700 people) **Cincinnati Museum Center** (3,000 people) in Business & Industry.  
**Health & Hospitals Corp of NY** (16 sites – 8,400 beds), **Memorial Hermann Healthcare System** (12 sites, 2,000 beds) in Healthcare.  
**St. John's University**, Jamaica, New York (14,900 students), **Portland State University** (14,800 students) and **York University**, Toronto (50,000 students) in Education.
- Continental Europe, **T-Online** in Germany (3,000 people), **ORF Austrian Broadcast**, Vienna (3,400 people), **Fortis Banque**, Brussels (24,600 people), **University of Turin**, Italy (1,000 students), **Hôpital Francisco Xavier**, Portugal (1,200 beds), **Russian Aluminium**, Russia (2 sites, 4,000 people), **Ensco**, Denmark
- France, **Airbus**, Blagnac (500 people), **Thalès** (1,600 people), **CEA Cadarache** (6,000 people), **Natexis Banques Populaires** (2,100 people), **Hôpital Européen Georges Pompidou**, Paris (800 beds), **APHP**, Paris (3,400 beds).
- UK and Ireland, **West Yorkshire Police** (500 people), **Foreign & Commonwealth Office** (3 sites – 2,000 people), **Queen Mary Hospital**, **Catterick Garrison**.
- Latin America, **Novartis**, Cartago, Costa Rica (300 people), **Compania do Rio Vale Doce** for 5 mines in Brazil, **Mine de Cuivre Las Bambas** for Xsatra (Peru), **Minera Santa Cruz** (300 people).
- Asia, **Bristol Myers Squibb**, Guangzhou (300 people), **Bridgestone Tyre Company**, Shenyang, **Caterpillar Asia**, Singapore.

**In Service Vouchers and Cards** : constant innovation has responded to the needs of companies such as La Poste in Belgium (Gift Pass), Romanian Railways in Romania (Meal Pass), Telsul in Brazil (Meal Pass) or Wipro Technologies in India (Meal Pass) and to the needs of organizations such as the Communauté Française in Belgium (Leisure Pass).

**SODEXHO GROUP  
CONSOLIDATED BALANCE SHEET**

in millions of euro

	August 31, 2 005	August 31, 2 004	August 31, 2 004
<b>Fixed and intangible assets, net</b>			
Goodwill	1 338	1 394	1 492
Intangible assets	2 476	2 519	2 686
Property, plant and equipment	365	362	379
Financial investments	77	66	64
Equity method investees	25	14	19
<b>Total fixed and intangible assets, net</b>	<b>4 281</b>	<b>4 355</b>	<b>4 640</b>
<b>Current and other assets</b>			
Inventories	177	163	170
Accounts receivable, net	1 508	1 368	1 383
Prepaid expenses, other receivables and other assets	628	552	637
Marketable securities	647	536	542
Restricted cash	206	168	166
Cash	513	505	570
<b>Total current and other assets</b>	<b>3 679</b>	<b>3 292</b>	<b>3 468</b>
<b>Total assets</b>	<b>7 960</b>	<b>7 647</b>	<b>8 108</b>
<b>Group shareholders' equity</b>			
Common stock	636	636	636
Additional paid in capital	1 186	1 186	1 186
Consolidated reserves	314	370	427
<b>Total group shareholders' equity</b>	<b>2 136</b>	<b>2 192</b>	<b>2 249</b>
<b>Minority interests</b>	<b>20</b>	<b>25</b>	<b>66</b>
<b>Provisions for contingencies and losses</b>	<b>172</b>	<b>93</b>	<b>89</b>
<b>Liabilities</b>			
Borrowings	1 940	2 128	2 488
Accounts payable	1 120	1 035	1 128
Vouchers payable	1 000	843	794
Other liabilities	1 572	1 331	1 294
<b>Total liabilities</b>	<b>5 632</b>	<b>5 337</b>	<b>5 704</b>
<b>Total shareholders' equity and liabilities</b>	<b>7 960</b>	<b>7 647</b>	<b>8 108</b>

**SODEXHO GROUP**

**CONSOLIDATED INCOME STATEMENT**

(in millions of euro)

	Year 2004-2005	%Revenues	change	Year 2003-2004	Year 2002-2003
<b>Revenues</b>	<b>11 672</b>	<b>100%</b>	1,5%	<b>11 494</b>	<b>11 687</b>
Other income	48			40	37
Purchases	(3 983)	-34,1%		(3 942)	(3 955)
Employee costs	(5 395)	-46,2%		(5 277)	(5 519)
Other external charges	(1 535)	-13,2%		(1 505)	(1 482)
Taxes, other than income taxes	(93)	-0,8%		(82)	(79)
Depreciation and increase in provisions	(184)	-1,6%		(213)	(175)
<b>EBITA</b>	<b>530</b>	4,5%	2,8%	<b>515</b>	<b>514</b>
Financial expense, net	(103)	-0,9%	-12,8%	(118)	(152)
<b>Income before exceptional items, income taxes, income from equity method investees, goodwill amortization and minority interests</b>	<b>427</b>	3,7%	7,4%	<b>397</b>	<b>362</b>
Exceptional income and expense, net	(95)			(33)	1
Income taxes	(103)	-0,9%		(109)	(134)
<b>Income before income from equity method investees, goodwill amortization and minority interests</b>	<b>229</b>	2,0%	-10,4%	<b>255</b>	<b>229</b>
Net income (loss) from equity method investees	-			1	4
Goodwill amortization	(60)	-0,5%	1,8%	(59)	(62)
<b>Net income before minority interests</b>	<b>169</b>	1,4%	-14,7%	<b>197</b>	<b>171</b>
Minority interests in net income of consolidated subsidiaries	10	0,0%	0,0%	14	9
<b>GROUP NET INCOME</b>	<b>159</b>	1,4%	-13,5%	<b>183</b>	<b>162</b>
<i>Earnings per share (in euro)</i>	<b>1,00</b>		-13,5%	<b>1,15</b>	<b>1,02</b>
<i>Diluted earnings per share (in euro)</i>	<b>1,00</b>		-13,5%	<b>1,15</b>	<b>1,00</b>

**SODEXHO GROUP**

**CASH FLOW**

(in millions of Euro)

	Year 2004-2005	Year 2003-2004	Year 2002-2003
<b>Operating activities</b>			
<b>Consolidated income before income (loss) from equity method investees and minority interests</b>	<b>169</b>	<b>197</b>	<b>167</b>
<b>Non cash items</b>			
Depreciation and provisions	307	263	215
Deferred taxes	(52)	(14)	(9)
Losses (gains) on disposal and other, net of tax	2	1	14
<b>Cash provided by operating activities</b>	<b>426</b>	<b>447</b>	<b>387</b>
Dividends received from equity method investees	0	4	3
Change in working capital from operating activities	229	163	100
Net cash provided by operating activities	<b>655</b>	<b>614</b>	<b>490</b>
<b>Investing activities</b>			
Tangible and intangible fixed assets	(205)	(181)	(241)
Fixed asset disposals	15	19	15
Acquisitions, net of disposals, of consolidated subsidiaries	(7)	(74)	(33)
Change in working capital from investing activities	(6)	(9)	(19)
Net cash used in investing activities	<b>(203)</b>	<b>(245)</b>	<b>(278)</b>
<b>Financing activities</b>			
Dividends paid to parent company shareholders	(108)	(95)	(94)
Dividends paid to minority shareholders of consolidated companies	(8)	(8)	(11)
Increase in shareholders' equity	0	1	0
Proceeds from borrowings	477	271	104
Repayment of borrowings	(656)	(541)	(178)
Change in working capital from financing activities	(37)	(29)	(23)
Net cash provided by (used in) financing activities	<b>(332)</b>	<b>(401)</b>	<b>(202)</b>
Increase in net cash, cash equivalents and marketable securities	<b>120</b>	<b>(32)</b>	<b>10</b>
Cash, cash equivalents and marketable securities, as of beginning of period	1 209	1 278	1 307
Add: provisions as of beginning of period	12	8	23
Cash, cash equivalents and marketable securities, as of end of period	1 365	1 209	1 278
Add: provisions as of end of period	3	12	8
Net effect of exchange rates on cash	(27)	33	54
Increase in net cash, cash equivalents and marketable securities	<b>120</b>	<b>(32)</b>	<b>10</b>

**SODEXHO GROUP**

Analysis of operating activities and geographic information (in millions of euro)

Revenues	Year	Change	Year
	2004/2005		2003/2004
<b>. By operating activity</b>			
Food and management services			
North America	5 006	-0,5%	5 031
Continental Europe	3 919	4,2%	3 760
United Kingdom and Ireland	1 303	-3,6%	1 351
Rest of the World	1 164	5,3%	1 106
Service Vouchers and Cards	280	13,5%	246
<b>total</b>	<b>11 672</b>	<b>1,5%</b>	<b>11 494</b>

<b>. By geographic region</b>			
North America	5 006	-0,5%	5 031
France	1 872	3,2%	1 814
United Kingdom and Ireland	1 308	-3,6%	1 357
Rest of Europe	2 193	5,7%	2 075
Rest of the World	1 293	6,2%	1 217
<b>total</b>	<b>11 672</b>	<b>1,5%</b>	<b>11 494</b>

Net fixed assets	As at	Change	As at
	August 31,2005		August 31,2004
<b>. By operating activity</b>			
Food and management services			
North America	2 388	-1,9%	2 433
Continental Europe	710	-0,8%	715
United Kingdom and Ireland	852	-2,8%	877
Rest of the World	156	2,9%	151
Service Vouchers and Cards	143	-2,7%	147
Holding Companies	33	2,9%	32
<b>total</b>	<b>4 282</b>	<b>-1,7%</b>	<b>4 355</b>

<b>. By geographic region</b>			
North America	2 388	-1,9%	2 433
France	366	2,8%	355
United Kingdom and Ireland	852	-2,8%	877
Rest of Europe	408	-3,4%	423
Rest of the World	268	0,2%	267
<b>total</b>	<b>4 282</b>	<b>-1,7%</b>	<b>4 355</b>

EBITA (before corporate expenses)	Year	Change	Year
	2004/2005		2003/2004
<b>. By operating activity</b>			
Food and management services			
North America	222	-7,2%	239
Continental Europe	203	19,1%	171
United Kingdom and Ireland	27	-4,8%	28
Rest of the World	37	-1,9%	37
Service Vouchers and Cards	82	20,9%	68
Holding Companies	-41	46,0%	-28
<b>total</b>	<b>530</b>	<b>2,8%</b>	<b>515</b>

Group employees	As at	Change	As at
	August 31,2005		August 31,2004
<b>. By geographic region</b>			
North America	120 157	2,9%	116 772
United Kingdom and Ireland	47 515	-3,1%	49 053
France	31 306	3,1%	30 359
Rest of Europe	55 964	5,3%	53 132
Rest of the World	69 504	9,2%	63 659
<b>total</b>	<b>324 446</b>	<b>3,7%</b>	<b>312 975</b>